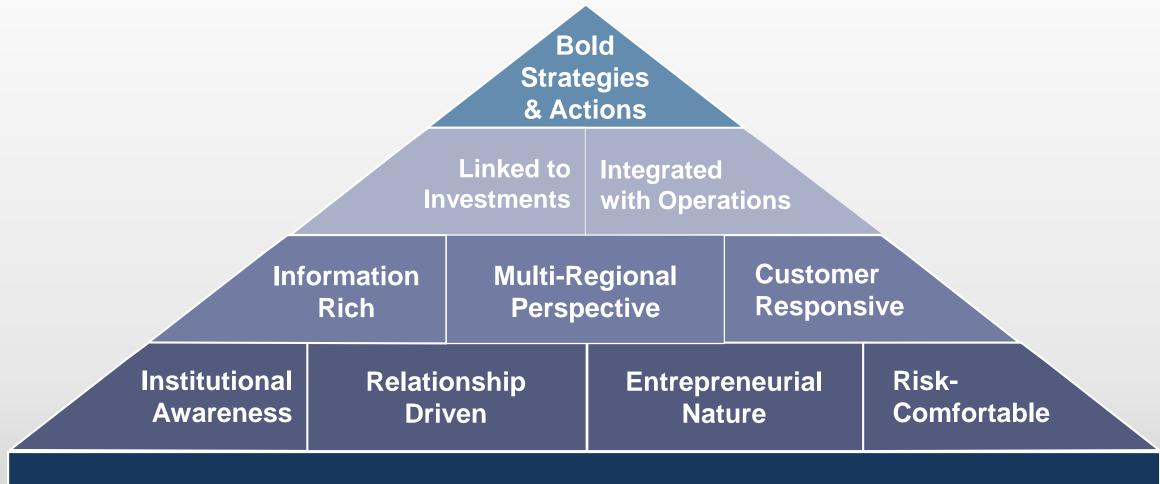


Thoughts on Long Range Transportation Planning

It is always wise to look ahead, but difficult to look further than you can see.

-- Winston Churchill





Cooperative Regional Vision for Social, Economic, and Environmental Vitality

Cooperative Regional Vision for Social, Economic, and Environmental Vitality

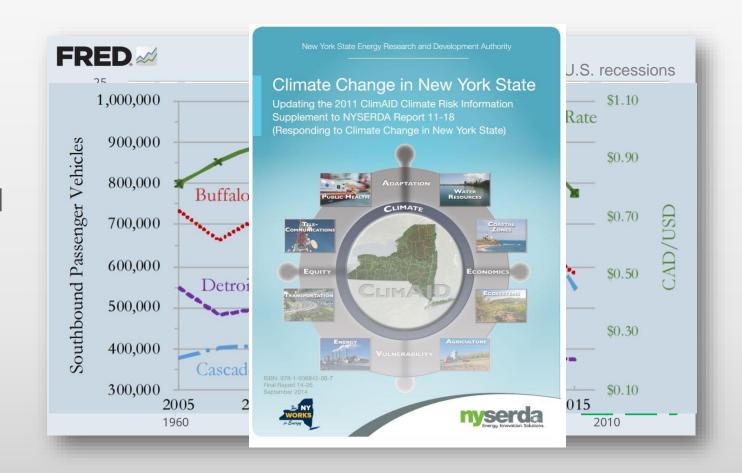
 Grounded in quality of life, economic development, and sustainability

- What we say versus what we do
- Where we are going versus where we want to go
- What we can and should do differently
- How we can measure what we are doing



Institutional Awareness

- What we can influence
- What is exogenous
 - Monitored and incorporated
- What functions and associated structures will be needed



Relationship Driven

- Elected & Appointed Leaders
- Peers at Relevant Agencies
- Involved in Long Range
 Transportation Planning
 Process and vice versa



Entrepreneurial Nature

- We live in an era of disruption and that is not going to change any time soon
 - Disruptive has a negative connotation for a reason
- New ways of viewing current and future SWOTs



Risk-Comfortable

- Neither Risk-Friendly nor Risk-Averse
 - Simply part of doing business in an environment of rapid change
- Key is managing it cost-effectively



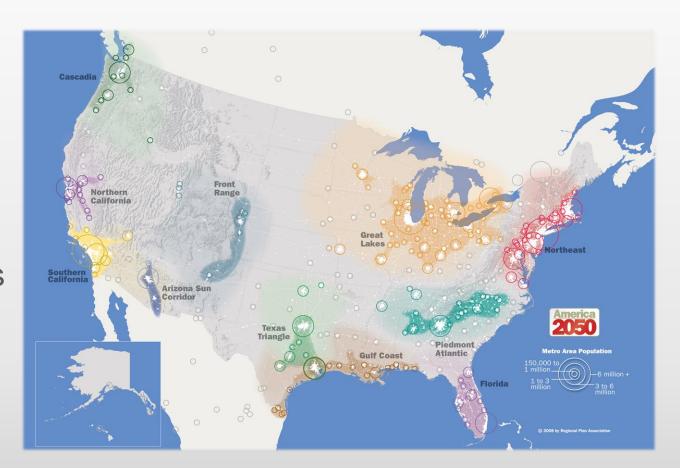
Information Rich

- Big data is meaningless
 - Requires ability to not only manipulate it but also interpret it
- Analysis can never replace planning
- Must not become "Action Poor"

Data
Rich
Information
Poor

Multi-Regional Perspective

- Agglomeration Economies
 - Availability of Customers
 - Requisite Labor Force
 - Clusters/Connected Industries



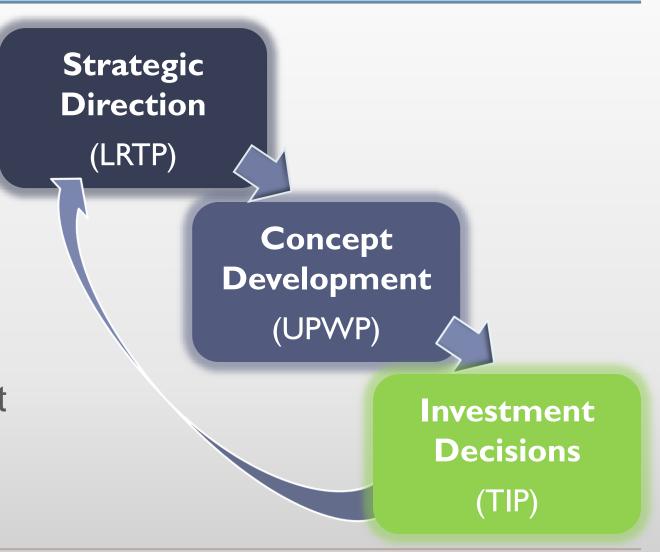
Customer Responsive

- Nearly 90 percent of Americans are online
 - Almost 80 percent own smartphones
- Completely new set of expectations
 - Communicate with and involve differently



Linked to Investments

- Put your money where your mouth plan is
- Diminishes the relevancy of the plan if not accomplished
- The most important element of performance management



Integrated with Operations

- Emphasize the "what" not the "how"
- Move beyond the "Golden Hammer"
- Increase exposure to decision makers
- Pay attention to the Regional ITS Architecture



Long Range Planning Pyramid of Success

Bold
Strategies
& Actions

If you limit your choice only to what seems possible or reasonable, you disconnect yourself from what you truly want, and all that is left is a compromise. The human spirit will not invest itself in a compromise.

-- Robert Fritz



Long Range Planning Pyramid of Success

Strategies & Actions

Make no little plans; they have no magic to stir men's blood...Make big plans; aim high in hope and work.

-- Daniel Burnham



Long Range Planning Pyramid of Success



